

September 7, 2022

## Preliminary Monthly Report for August 2022

Money Partners Group released the following data for consolidated performance in August 2022 today. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FYE March 2022											
	2021									2022		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	445	403	430	395	387	470	430	429	589	394	396	550
Foreign exchange trading volume (Currency in millions)	72,253	82,478	73,411	92,739	76,532	78,411	90,593	95,217	66,099	73,976	82,802	134,241
Customer accounts (Accounts)	342,801	343,397	343,817	344,134	344,314	344,522	344,755	345,482	346,625	347,287	347,437	347,991
Foreign exchange margin deposits (Million yen)	58,635	56,276	56,581	56,671	56,468	56,284	55,503	54,426	53,911	54,402	53,808	55,068
General customers	57,068	54,786	54,965	55,027	55,065	54,825	54,090	52,988	52,409	52,848	52,151	53,306
Financial companies (B-to-B)	1,567	1,489	1,616	1,644	1,403	1,459	1,412	1,438	1,501	1,554	1,657	1,761
Manepa Card accounts (Accounts)	161,712	161,526	161,301	161,091	160,964	160,800	160,701	160,574	160,390	159,994	159,566	159,097

Period	FYE March 2023											
	2022									2023		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	457	432	500	420	493							
Foreign exchange trading volume (Currency in millions)	130,806	139,280	141,401	113,223	119,648							
Customer accounts (Accounts)	348,893	349,810	350,630	351,580	352,358							
Foreign exchange margin deposits (Million yen)	56,841	56,680	57,597	57,397	58,239							
General customers	55,261	55,126	55,939	55,862	56,679							
Financial companies (B-to-B)	1,579	1,553	1,658	1,534	1,559							
Manepa Card accounts (Accounts)	158,807	158,600	158,387	158,213	158,026							

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency, using base currency units. Trading volume has not been converted into yen.
2. The number of customer accounts and foreign exchange margin deposits are end-of-month figures.
3. Money Partners started contract-for-difference (CFD-metals) trading in August 2011. Margin deposits, trading volume (currency units converted to USD) and trading revenues in CFD-metals are included in foreign exchange margin deposits, foreign exchange trading volume, and operating revenues, respectively.
4. Foreign exchange margin deposits are presented separately for transactions from general customers and from financial institutions that are B-to-B customers.
5. From March 2022, crypto asset contract-for-difference (CFD) trading (margin deposits and trading volume (trading value converted to USD) in CFD transactions) are included in foreign exchange margin deposits and foreign exchange trading volume, respectively.

## <Overview of August>

In August, the forex market saw the U.S. dollar (USD) strengthen further on the back of expectations for rising interest rates in the U.S., the zero interest rate policy in Japan, and the energy crisis in Europe.

Trading began in the lower 133-yen range against the USD. Yen buying took over on August 2 and the USD temporarily reached the mid-130-yen range (monthly low) as risk avoidance increased out of wariness about increasing conflict between the U.S. and China over the Taiwan issue. However, the USD subsequently changed course and began strengthening in light of favorable U.S. economic indicators and the hawkish statement by federal officials. During a lecture at Jackson Hole on August 26, Jerome Powell, the chairman of the FRB, emphasized his intention to prioritize inflation control. This led to the recognition that active monetary tightening by the FRB will continue for an extended period and strengthening of the USD accelerated along with the rise in US long-term interest rates. On August 30, the USD temporarily rebounded to 139 yen for the first time in about a month and a half. After temporarily reaching the lower 139-yen range (monthly high), the USD then retreated to the upper 138-yen range at month-end.

The currencies for Europe and Oceania, which are the main currencies traded other than the USD/JPY, each fluctuated erratically. The Australian dollar (AUD) fluctuated in line with the USD and strengthened against the yen in trading from the beginning of the month. After fluctuating without any sense of a trend in direction, the Euro (EUR) rose against the yen from late August to the end of month and temporarily fell against the USD in trading, breaking through parity.

The daily average price range for the USD/JPY increased to 1.549 yen (compared to 1.244 yen in July), while the currencies of Europe and Oceania and nearly all other currency pairs saw a decrease in the daily average price range from July. As a result, forex market volatility fell overall compared to July but remained at the high level seen since the Russian invasion of Ukraine in late February.

Amid these conditions, the Money Partners Group is continuing our first-in-the-industry campaign on the Partners FX nano platform offering a 24-hour zero spread (0.0 yen, same bid and ask price) on orders up to our specified volume for the five currency pairs of USD/JPY, EUR/JPY, AUD/JPY, and GBP/JPY, and Mexican peso (MXN)/JPY. We are continuing the narrow spread campaign during Golden Manepa Time (5:00 p.m. to 2:00 a.m., the same below), offering the narrowest spreads in the industry on a total of 17 currency pairs, including the USD/JPY and AUD/JPY.

We are also continuing our Golden Manepa Time campaign from last month on Partners FX, which features 100% contract execution, offering the narrowest spreads in the industry next to Partners FX nano on the USD/JPY and AUD/JPY and 16 other currency pairs, for a total of 18 currency pairs.

During Golden Manepa Time, we are offering a spread of 0.2 pips on Gold/USD and on Silver/USD, the narrowest spread in the industry in CFD-Metals trading.

We are continuing to offer our cash back campaign on Partners FX for the five currency pairs of USD/JPY, Turkish lira (TRY)/JPY, MXN/JPY, South African rand (ZAR)/JPY, and USD/TRY. These campaigns offer up to a maximum of 25% cash back according to the number of transaction days during the period (6:10 a.m. on September 1 to 5:50 a.m. on October 1) in addition to the cash back offered to customers according to trading volume during the period.

We have also begun offering an additional 3% cash back to customers who have executed foreign exchange transactions with Money Partners on at least one day during the campaign period during our designated time frame (from 7:00 a.m. on August 1 to 5:55 a.m. on September 1), regardless of the currency pair. We are offering an additional cash-back campaign according to the number of transaction days, similar to our Partners FX campaign, in CFD-Metals trading.

In addition, we are continuing our Welcome Back campaigns on the Partners FX nano and Partners FX trading platforms from last month. Under these campaigns, customers who have traded on these platforms even once in the past (contract execution), but have not engaged in new and settlement transactions in July and August 2022, will receive cash back according to transaction volume during the campaign period.

The above campaigns resulted in a 6% increase in foreign exchange trading volume from July to 119.6 billion currency units. Operating revenues were 493 million yen, a 17% increase from July. This growth came from growth in system-related sales, in addition to an increase in profitability due to the growth in trading volume and other factors. Foreign exchange margin deposits increased for both general customers and financial companies, increased by 841 million yen to 58,239 million yen overall.

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.